

Burgsaal  
Festung Hohensalzburg



Ein exklusiver Rahmen  
an einem exklusiven Ort

Dear ,

Further to your inquiry we are pleased to send you the following offer:

Date:

Number of persons :



**Proposal for programm:**

- Ride from the city up to the fortress Hohensalzburg with the fortress funicular

As a special highlight for an eventual appetizer before the dinner we can offer the Kuenburg-bastion. With a glass of champain or sparkling wine over the roofs of Salzburg and with an excellent view over the old town the evening will turn into a special adventure for your guests (only possible on days of nice weather).

- As a musical fringe event for the appetizer we can offer you a group of fanfare wind players

Or your guests participate in a

- Guided tour with a personal guide in the fortress Hohensalzburg

Then:

- **Gala dinner in the castle hall of the fortress Hohensalzburg**





**Of course we can offer you as well a musical fringe event in form of a classical concert before the gala dinner or between the courses of your menu (prices on request).**

**Further costs: round tables and chairs with chair coatings : € 12,-**  
**(90min) € 9,- (60min) per person (see photograph)**

**Costs for the Kuenburg bastion:**



- Catering rate Kuenburg bastion per person € 10.—
- Fanfare wind players – Duration 15 min. € 700,--

**Appetizer:**

Champagne	€ 9,20/glass
Sparkling wine, Sparkling wine/orange	€ 4.20/glass
Prosecco	€ 3.80/glass
Orange juice	€ 2,90 /0,25l
Multi vitamine juice	€ 3,50/ 0,2l
Mulled claret (“Glühwein”)	€ 3.50/o,2l

Canapes (if requested) per piece € 2,80  
(on a basis of 3 canapes per person)

**Costs fortress funicular:**

**Jänner - April bzw. Oktober - Dezember**

bis 18.00 Uhr	€ 6,50pro Person
ab 18.00 Uhr	€ 4,50 pro Person

**Mai, Juni, September**

bis 19.00 Uhr	€ 6,50 pro Person
ab 19.00 Uhr	€ 4,50 pro Person

**Juli, August**

bis 19.00 Uhr

€ 6,50 pro Person

ab 19.00 Uhr

€ 4,50 pro Person

Prolongation of funicular business hours :  
from 21.30 up € 200,- per initiated hour

Please note that the mentioned prices for the funicular and our partners are related to 2014. The prices are subject to changes by the Salzburg AG and our business partners in 2014.

Last funicular ride down at 21:30. **It is also possible to use the footpath down into the city.**

Please let us know at the latest 1 week before the event, if we should organize a prolongation of the funicular business hours at the Salzburg AG for the mentioned evening.

**Business conditions of the “Salzburger Festungskonzerte + Gastro KG”****Reservation:**

We kindly ask you to reserve in written form (fax or letter) with your signature and company stamp. We cannot accept reservations without signature. With the signature our business conditions are accepted.

**Invoicing:**

Ordered menus and buffets are invoiced according to the **ordered quantity**. As long as there is no other agreement, beverages are charged according to consumption. **Light changes of the number of persons are accepted until 4 days before the event. In case we are not informed about a decrease of the number of persons, we charge the originally agreed number of menus and persons. We kindly ask for your comprehension.**

**Payment conditions:**

We kindly ask you to pay the invoice, as usual in this trade line, without deductions in a term of 10 days beginning with the date of the invoice, or in CASH on the spot.

**Cancellation:**

In case you should cancel the event due to unexpected reasons, we ask you to inform us in a written form at the latest 4 weeks before the event. In this case there will not be any cancellation fees.

For a cancellation until 29 days before beginning of the event we charge a cancellation fee of 50% of the reserved services.

For a cancellation until 7 days before the event we charge 80% of cancellation fee. On the day of the event we charge 100% of the reserved services.

**Fringe events outside of the castle hall:**

**We ask for your comprehension that the agreement of the fortress administrator is necessary for all planned fringe events which are planned outside of the castle hall and its garden area.**

**Therefore we need in written form and in due time a programm description. Which has to be notified to Mr. Egger (castle hall – phone and fax 84 49 75 /44). He will take care of the handling of the necessary permissions from the fortress administrator. All further necessary magisterial permissions have to be effected by the organizer himself.**

We hope that our offer is going to match your requirements and we would be very pleased if we could turn this evening into an unforgettable adventure on the fortress Hohensalzburg.

Best regards from Salzburg  
Albin Egger

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